

DENVER-AREA TRUST ORGANIZATIONS

RANKED BY ASSETS AS OF DECEMBER 31, 2012

DENVER
BUSINESS JOURNAL

	Business name Website	Address Phone/	Total for all client/account fiduciary assets	Managed assets companywide	Number of managed accounts companywide	Owner (ticker symbol)/ headquarters	Top local executive
1	Wells Fargo Bank NA ¹ ① www.wellsfargo.com	1740 Broadway Denver, Colo. 80274 303-863-6289	\$87.6 billion	n/a	n/a	Wells Fargo & Co. (WFC) / San Francisco, Calif.	Denise Lanyon, SVP, senior regional fiduciary manager (denise.a.lanyon@wellsfargo.com)
2	Trust Co. of America ② www.trustamerica.com	7103 S. Revere Parkway Centennial, Colo. 80112 303-705-6000	\$11.4 billion	\$0	0	Trust Co. of America / Centennial	David Barry, president, CEO
3	BOKF NA dba Colorado State Bank and Trust¹ ⑩ www.csbt.com	1600 Broadway Denver, Colo. 80202 303-863-4478	\$5.3 billion	\$25 billion	n/a	BOK Financial Corp. (BOKF) / Tulsa, Okla.	Aaron Azari, executive vice president, wealth management executive (akazari@csbt.com)
4	AMG National Trust Bank ④ www.amgnational.com	6501 E. Bellevue Ave. Suite 400 Englewood, Colo. 80111 800-999-2190	\$3 billion	\$2.5 billion	2,719	AMG National Trust Bank / Denver	Earl Wright, chairman, CEO
5	First Western Trust and Affiliates ⑥ www.fwtb.com	1200 17th St. Suite 2650 Denver, Colo. 80202 303-531-8100	\$3 billion	\$2.4 billion	2,268	First Western Financial Inc. / Denver	Scott Wylie, chairman, CEO (swylie@fwtb.com)
6	Atlantic Trust¹ ⑧ www.atlantictrust.com	1700 Lincoln St. Suite 2550 Denver, Colo. 80203 720-221-5000	\$1.9 billion	\$20.3 billion	2,296	Invesco Ltd. (IVZ) / Atlanta, Ga.	Richard "Dick" Havey, managing director (rhavey@atlantictrust.com)
7	The Private Client Reserve of U.S. Bank¹ ⑧ privateclientreserve.usbank.com	950 17th St. Fifth floor Denver, Colo. 80202 303-585-5950	\$1.5 billion	\$110 billion	n/a	U.S. Bancorp (USB) / Minneapolis, Minn.	Darren Markley, market leader, managing director (darren.markley@usbank.com)
8	ANB Bank ④ www.anbbank.com	600 16th St. Denver, Colo. 80202 303-394-5100	\$1.4 billion	\$446 million	639	Sturm Financial Group Inc. / Denver	Koger Propst, president (info@anbbank.com)
9	The Northern Trust Co.¹ ⑦ www.northerntrust.com	1573 Market St. Denver, Colo. 80202 303-335-1401	\$1.4 billion	\$758.9 billion	n/a	Northern Trust Corp. (NTRS) / Chicago, Ill.	Kathy Seidel, president, Colorado (kls11@ntrs.com)
10	Investors Independent Trust Co. ⑪ www.iitc.com	507 Canyon Blvd. Boulder, Colo. 80302 303-444-9060	\$375 million	\$290 million	n/a	Investors Independent Trust Co. / Boulder	Herbert McPherson, CEO, president (hmcp@iitc.com)
11	Steele Street Bank & Trust ⑬ www.steelstreet.com	55 Adams St. Denver, Colo. 80206 303-376-3800	\$370.3 million	\$183.3 million	354	Steele Street Bank Corp. / Denver	Brian Wilkinson, president
12	Guaranty Bank and Trust Co. ⑮ www.guarantybankco.com	1331 17th St. Denver, Colo. 80217 303-293-5500	\$342.7 million	\$319.4 million	825	Guaranty Bancorp. (GBNK) / Denver	Paul Taylor, president, CEO
13	CoBiz Bank ⑯ www.cobizbank.com	821 17th St. Denver, Colo. 80202 303-293-2265	\$281.6 million	\$118 million	239	CoBiz Financial Inc. (COBZ) / Denver	Steven Bangert, chairman, CEO
14	Investment Trust Co. ⑭ www.investmenttrust.com	3200 Cherry Creek South Drive Suite 730 Denver, Colo. 80209 303-778-6800	\$242 million	\$242 million	130	John A. Benson, Thomas L. Herrington / Denver	Thomas L. Herrington, president (tth@investmenttrust.com)
15	UMB Bank NA¹ ⑯ www.umb.com	1670 Broadway Denver, Colo. 80202 303-839-1300	\$214 million	\$6.8 billion	5,342	UMB Financial Corp. (UMBF) / Kansas City, Mo.	Jon Robinson, CEO, chief lending officer

¹ Company's total fiduciary assets reported are for Colorado assets only.Compiled by Connie Elsbury
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